

# MCA Texas 2026 Conference

## Hyatt Regency Lost Pines Resort

### Program of Events

#### Wednesday, July 22, 2026

3:00 - 6:00 PM	BOD Meeting
5:00 - 6:00 PM	Diamond / Platinum Sponsors Council leadership meeting
6:30 - 8:00 PM	Opening Reception

#### Thursday, July 23, 2026

7:30 - 8:45 AM	Breakfast, with MCAA President Curtis Harbour
9:00 - 10:15 AM	Guest Speaker, Garrison Wynn “The Road to Yes - What the Most Influential Do Differently”
10:30 - 11:45 AM	Guest Speaker, ITR Economist Connor Lokar “Economic Outlook”
Noon - 1:30 PM	Lunch / Ask the Attorney with Guest Speakers Ben Westcott and Adam Robertson
1:30 - 7:00 PM	Open
7:00 - 8:30 PM	Dinner
8:30 - 9:30 PM	Dessert Party

#### Friday, July 24, 2026

7:00- 8:00 AM	Breakfast
8:00 - 9:45 AM	Guest Speaker, FMI Consulting Partner Scott Kimpland “Strategies & Tactics for Achieving Operational Excellence”
10:00 - 10:45 AM	Roundtable Discussion w/ topics to be determined by the participants - Westcott / Robertson / Kimpland to facilitate
11:00 - 4:00 PM	Project / Service Managers Series, “Practical Uses of Artificial Intelligence in Construction”
4:00 - 6:30 PM	Products Show
7:00 - 11:00 PM	Children’s Party and Dinner Ages 4 - 12
7:00 - 8:30 PM	Dinner
8:30 - 11:00 PM	Casino Night

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**Saturday, July 25, 2026**

7:00 AM	Golfers Breakfast
8:00 - 1:30 PM	Golf Tournament - Shotgun Start, Lunch and awards upon conclusion
1:30 - 6:00 PM	Open
6:00 - 6:45 PM	Annual Meeting Reception
6:45 - 8:00 PM	Dinner and Annual Meeting
8:15 - 9:45 PM	Entertainment - TBD

**Sunday, July 26, 2026 - Check out**

MCA Texas 2026  
Conference Education and Entertainment Programs

## MCAA President Curtis Harbour

Texas' own **Curtis Harbour** has just become the President of the Mechanical Contractors Association of America at the Association's Annual Convention in Scottsdale, Arizona, in March 2026.

Curtis is the Vice President of Southland Industries, formerly the Brandt Companies, LLC. He is well known throughout our State, having served in various leadership capacities and labor negotiating committees in Dallas, San Antonio and Houston. He served as President of our Association in 2014, and went on to join the Board of Directors of MCAA in 2016.

## The Road to Yes: What the Most Influential Do Differently Garrison Wynn

In construction and family-owned businesses, leadership and negotiation happen every day, on contracts, in the field, and across generations. The Road to Yes shows how influential leaders build trust, gain buy-in, and reach agreement without slowing the work, increasing risk, or damaging relationships. **Garrison Wynn** delivers a research-based, entertaining, and highly practical program with tools anyone can use immediately to navigate contracts, succession challenges, and tough conversations in a labor-constrained market.



**Program segments may include:**

- **Build trust quickly: Listening and neurology**
- **Get to “yes” without discounting, posturing, or pressure**
- **Influence across generations, roles, and ownership**
- Strengthening loyalty when labor is scarce and stakes are high
- **Psychological safety: Getting people to speak up**
- **Creating employee engagement**
- **Getting buy-in on change**
- Lead through credibility, clarity, and consistency
- **How to be right without making people wrong**
- Gaining agreement by understanding agendas
- Clearly explaining value
- Creating a safer and more productive culture
- “Ditch the pitch”
- Persuasion psychology principles
- **Making sure people see their input in your solutions**
- **Action and adaptability create opportunity**

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Garrison Wynn fuses comic timing and research to deliver motivational business expertise. For 30 years, he has presented to clients on five continents (such as Amazon, Caterpillar, Turner Construction, Carrier, Berkshire Hathaway, The Mechanical Contractors Association of America, the NFL, and NASA) at corporate and association events. He is also an Amazon #1 bestselling author who *has been featured in Forbes and Inc. Magazines*. In his teens, he helped launch the world's first video console gaming system (Odyssey) and, as a young man, spent 6 years as a professional stand-up comedian touring comedy clubs with top names in the business. He went on to become the youngest department head in a Fortune 500 company's history, where he researched and designed processes for 38 company locations nationwide and developed & marketed industrial products that are still sold in 30 countries.

### Economic Outlook for the Years Ahead Economist Connor Lokar, Institute for Trend Research

This presentation will review short and long term economic forecasts and how these will directly impact the construction industry, economic insight into inflation, interest rates and taxes, a look at the current events of the day and how to expect them to impact construction now and into the future, as well as, instruction for how to move forward. Too, this will be our opportunity to catch up with ITR on the projections of a great recession coming in the decade of the 2030's.



Few economists present their insights with the authority, accuracy, and humor that **Connor Lokar** brings to the stage. From the intimate executive retreat to the standing room-only keynote, he delivers practical economic intelligence with charm and candor.

Connor has been giving economic keynotes, workshops, and webinars across North America since he joined ITR Economics in 2014. With his quick wit and knack for storytelling, he successfully educates his audiences while simultaneously captivating them. Thousands of business leaders have enjoyed his dynamic approach; Connor emphasizes the applicability of economic intelligence and calls his audience to action.

When not on stage, Connor contributes his economic expertise in the role of trusted advisor, consulting directly with management teams of firms large and small. ITR's clients meet with Connor at critical planning junctures to ensure that their strategic plans, goals, and internal initiatives are in alignment with their tailored forecasts. As ITR Economics' senior forecaster, Connor has a particularly keen understanding of how forecasts are derived. The resulting insights enable clients to make the most of their economic outlooks. Connor specializes in construction and industrial markets. He has been featured in articles from AMT Online, NTD, and The Epoch Times.

## Texas Construction Law Trends / Ask the Attorney

**Ben Westcott and Adam Robertson,  
Andrews Myers, P.C.**

**Ben Westcott** is Co-Managing Shareholder of Andrews Myers, PC. The firm is recognized widely as one of Texas' pre-eminent construction law firms. **Adam Robertson**, Shareholder in the firm, will join him, and together they will address and discuss recent trends in construction law that impact the specialty contractor in Texas. If you have a specific issue or question please prepare it in writing in advance of this program so that they might address it during this portion of their presentation.



Ben and Adam will be available and participate in the Friday roundtable discussions as well, joining Scott Kimpland to address the questions and issues on the minds of our contractor members.

## Strategies & Tactics for Achieving Operational Excellence Scott Kimpland, FMI Consultants



### Overview of a Changing Construction Industry

- What's changing in the construction business
- Understanding that we are in the labor management business
- What drives the economic engine of a specialty contractor
- The role of management in a labor-intensive firm
- Importance of building a field-centric culture
- Focusing on what we can control and influence

### The Difference Between Good and Great Contractors

- Small changes in process, behaviors and discipline are game-changing
- Strategy, work acquisition and estimating practices of the most successful specialty contractors
- Top-line vs. bottom-line focus
- Saying no is hard, but critical
- Project management practices of the most successful specialty contractors
- Field management practices of the most successful specialty contractors
- Becoming more fact-based and data-driven

### Other Characteristics of Operationally Successful Contractors

- Leadership and culture matter
- Becoming builders of talent in addition to builders of projects

**Scott Kimpland** is a trusted advisor to many labor-intensive contractors. Equipped with a deep knowledge of the industry and expertise in all aspects of construction operations, he helps clients develop and implement strategies to improve operational performance and productivity. Scott has worked with many of the industry's leading specialty trade contractors, highway and paving contractors, and self-performing construction firms, and is recognized as an industry expert in operational improvement. Over his 33-year career at FMI, Scott has held many key leadership positions and been a member of FMI'S board of directors. He is member of various contractor advisory boards, and is an experienced speaker and thought leader on construction productivity and operational excellence.

## Project/Service Managers Education Series for 2026

### An Advanced Dive into using Artificial Intelligence In The Trades: Project Manager's Guide to Working Smarter

This is next level training on the use of A I in mechanical construction and service. It builds upon the knowledge gained in the "Artificial Intelligence In The Trades: Project Manager's Guide to Working Smarter" course offered earlier this year around the State of Texas. It will feature hands-on, practical uses of A I. Attendees are encouraged to have completed the introductory course, and to bring a laptop computer or pad for real time work with A I.

**Carl Britton** is the guy who bridges the gap between hard hats and artificial intelligence. With 20 years of construction experience and 15 years in tech, Carl brings a rare combination of dirt-under-the-fingernails credibility and cutting-edge A I expertise that resonates with contractors who've never met a tech guru who could actually swing a hammer. After growing up working residential concrete with his uncle (which, he jokes, kept him motivated to stay in school), Carl earned his degree in education and became a Class B General Contractor. But it was when a tornado destroyed his home in 2013 that his mission crystallized: dedicating himself to helping his community rebuild. That same spirit of practical problem-solving now drives his approach to A I education for the trades. A I nerds know A I, but Carl knows both construction AND A I. His hands-on, energetic approach makes complex technology accessible and immediately actionable. Participants consistently rave about his ability to keep things "light and not too overwhelming" while delivering practical A I applications they hadn't considered before.



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## MCA Texas Golf Tournament

Our location for the 2026 Tournament is the Lost Pines Golf Club at the Hyatt Regency Lost Pines Resort & Spa. Formerly known as Wolfdancer Golf Club, Lost Pines Golf Club provides an experience of an award-winning 18-hole championship golf course. Featuring three different settings within the Texas wilderness, the course is surrounded by rolling prairies, wooded ridgelines, and native pecan trees offering a true Texas golfing experience.



We'll begin the Tournament with a shotgun start at 8:00 am on Saturday, July 27th. Your entry fee will include breakfast, all golf course fees, all on course food & non-alcohol beverages and lunch upon conclusion of the tournament. We will award prizes in the form of Gift Cards to each of the First, Second and Third place teams, and to the several Closest-to-the-Pin contest winners. There will be a limit of one award per participant.

## 2026 Annual Meeting Featured Entertainer

# SILVERADA



Our entertainment this year is **Silverada** (until 2024 **Mike and the Moonpies**), a neotraditional country band based in Austin. Their sound emphasizes the traditional country instrumental background and traditional country vocals.

<https://www.youtube.com/playlist?list=PLvs935cgneY8hanFt0hNh1mQAQDizKPyk>