Mechanical Contractors Association of America

Meet the newly elected president and hear of the latest efforts and initiatives from your National Association. We will be joined by Robert Bolton, the President of MCAA for 2022. Robert is the CEO and President of Arden Building Companies, LLC, a full-service mechanical, sheet metal and electrical contractor offering engineering design, construction and maintenance services. The company is located in Pawtucket, RI, with offices serving the greater Boston, MA, and Hartford, CT, markets.





"You Might Give Serious Thought To Thank Your Lucky Stars That Your in Texas: Economic Outlook For Texas and the Nation"

There are a lot of things happening in Texas. Alan will look at construction trends in Texas and the region, labor issues, interest rates and construction price index. He will also look at US and global economic trends that will impact Texas. Thinking and planning for the changes before they are on your doorstep is key to being successful as we go through the business cycle. Attend and learn what the leading indicators are telling us and what it all means for budgets and cash planning, and what we can do about it. We'll also take a closer look at the 2020s, and what opportunities and potential problems await us there.

<u>Dr. Alan Beaulieu</u>, is the President and a Principle at the Institute for Trend Research (ITR). ITR Economics is First in Forecasts Worldwide because of its reputation for reliable forecasts and actionable content. Additionally, Alan co-authored three books, including a children's book "But I Want It" to shape young minds in a way that will prepare them for prospering in the future.

The Mindset of a Champion; Reaching Your Potential in a World of Constant Change and Adversity

David Cook is a speaker, consultant, peak performance coach, author, and film-maker in the field of Sport and Performance Psychology. He served as "Mental Training Coach" for the San Antonio Spurs from 1996 – 2004 that included two World Championships. He is currently Director of the new Peak Performance Center at Baylor University. Golf Digest (2013) named him one of the "Top 10 Mental Game Experts" in the world of golf. He is currently coaching several of the Tour's top players. As past president of the National Sport Psychology Academy he is known as a leading authority in the science of Peak Performance. He has coached performers from the PGA (over 100 players), NBA (two NBA MVP's, David Robinson and Tim Duncan), NFL, MLB, Olympics, and collegiate national championship ranks. His business clients have included The PGA of America, Exxon Mobil, Sprint, HP/Compaq, USAA, Heinz, Raytheon, Frito Lay, American Express, Bristol-Myers Squibb, Texas Instruments, Bayer, Interstate Battery, StorageTek, Pitney Bowes, US Filter, State Farm Insurance, Robert Half International, Key Bank, Conoco/Phillips, and many others.

In 2006 he released his first performance novel, Golf's Sacred Journey: Seven Days at the Links of Utopia that was featured in the USA Today Life Section in the fall of 2009. This book was made into a movie, Seven Days in Utopia, with academy award winners Robert Duvall and Melissa Leo. This movie was built around the performance principles he speaks about in his keynotes. He served as Executive Producer on this project and President and Chairman of the Board of Utopia Films the Production Company. The book sequel, Johnny's U.S. Open: Golf's Sacred Journey 2, was released fall of 2013. His latest book: The Psychology of Tournament Golf: Playing Your Best When it Means the Most was released Christmas 2014.



Dr. Cook's consulting firm bridges the gap between the sports and business arenas. He is the former Director of Applied Sport and Performance Psychology at the University of Kansas (1984 – 1996) where his peers elected him President of the National Sport Psychology Academy in 1992. During his twelve-year tenure at K.U. he counseled over 2500 athletes and coaches and directed the graduate program in Applied Sport Psychology. He also directed the Mindset Academy at the Westin La Cantera Resort, a nationally recognized mental training academy for aspiring competitive golfers from 2001 – 2006. David's articles have been featured in Golf Magazine, Golf Illustrated, and Golf Tips. In 1988 David represented the United States at the International Olympic Academy in Olympia, Greece.

David received his undergraduate degree from Baylor University in 1980. He completed his Ph.D. in Applied Sport and Performance Psychology from the University of Virginia in 1984. He is married to Karen and has two daughters. They live in the Hill Country of Texas.

Texas Construction Law Trends / Ask the Attorney

Ben Westcott is Co-Managing Shareholder of Andrews Myers, PC. The firm is recognized widely as one of Texas' preeminent construction law firms. Chris Love will join him, and together they will address the current trends in construction law in Texas. As well, they will offer their observations to the recently enacted legislation from the 2021 Texas Legislative Session. In addition Ben will take your questions in advance for an "Ask the Attorney" portion of the presentation.

Extreme Leadership

Listed as one of Inc.'s global Top 50 Leadership and Management Experts, Steve Farber is a Leadership Pioneer, Strategist and Bestselling Author. Huffington Post has named Steve Farber as the #1 Business Speaker to See. Steve's expertise is in creating organizational cultures where leadership is not just an opportunity and obligation for those in authority, but for everyone at all



levels.

Former Vice President of the Tom Peters Company,

Steve is the President of Extreme Leadership, Inc, and the founder of The Extreme Leadership Institute, organizations devoted to the cultivation and development of Extreme Leaders around the world. His accessible, deeply inspirational, and eminently practical Radical LEAP framework is widely used across the business, non-profit and education spectrum. Farber has been credited with redefining leadership in deeply personal yet practical terms and re-energizing thousands of people to make a significant difference in their businesses, lives, and the world around them.

Steve is the author of the new book Love is Just Damn Good Business. His third book, Greater Than Yourself, was a Wall Street Journal[®] and USA Today[®] bestseller. His second book, The Radical Edge, was hailed as "a playbook for harnessing the power of the human spirit." And his first book, The Radical Leap, is already considered a classic in the leadership field. It received Fast Company Magazine's Readers' Choice Award and was recently named one of the 100 Best Business Books of All Time.



Project/Service Managers Education Series for 2022

Correspondence Do's and Don'ts

Communication is at the heart of being a mechanical contractor, and a project manager will have correspondence with a variety of project participants such as the General Contractor, the Architect, the Owner, and suppliers. There are many different forms of communication and several different types of media that can be used effectively. This session looks at when is written communication more effective than oral communication, and strategies for proper correspondence etiquette will be discussed. Several real-world examples will be analyzed to help participants be more effective in their roles and ensure their projects are successful.

Managing Different Generations

The construction world is constantly changing, more so with the changing dynamics of the people in the workforce. Most contracting firms have a workforce with a wide variety of ages of their employees. This session looks at the differences between Baby Boomers, Generation X, Generation Y and now Generation Z, and how that can affect management decisions in order to make a more efficient and motivated staff.

Examples and exercises will be used to help illustrate the different attitudes and motivations of a multi-generational team to help managers get the most from their people.

Blake Wentz, PhD, CPC, LEED ® AP, California State University, Chico

Dr. Wentz has a Bachelor's degree in Finance and a Master's degree in Engineering from the University of Nebraska, and a PhD from Indiana State University. He owned and operated his family's mechanical contracting business, Wentz Plumbing and Heating, in Lincoln, NE for five years before becoming a college professor. He was a professor at the Milwaukee School of Engineering for 15 years, serving as Program Director of the Construction Management Program from 2008 to 2013, and then was promoted to Department Chair of the Civil, Architectural Engineering and Construction Management Department from 2013 to 2020. Dr. Wentz was named the Dean of the College of Engineering, Computer Science & Construction Management at California State University, Chico in July 2020 and is currently serving in that role. He was the faculty advisor for the Mechanical Contractors Association of America (MCAA) Student Chapter, whose competition teams have qualified for the National Finals nine times, winning the National Title in 2011, 2013 and 2019. Dr. Wentz was named National Educator of the Year for the MCAA in 2011, 2012, 2015 and 2018. Dr. Wentz was also the Owners Representative for MSOE and was in charge of the design and construction of the Dwight and Dian Diercks Computational Science Hall as well as the Grohmann Tower project. He is also involved in consulting activities and has been an expert witness for construction legal disputes and is a co-author of a textbook titled "Construction Law for Design Professionals, Construction Managers and Contractors."



MCA Texas Golf Tournament

Our location for the 2022 Tournament is The Resort Course La Cantera, La Cantera Resort & Spa, San Antonio, TX

We'll begin the Tournament at 8:00 AM with a shotgun start.

Your entry fee will include Transportation, Breakfast, all on course Food & Beverages and all Golf Course Fees. We will award prizes in the form of Gift Cards to each of the First, Second and Third place teams, and to the Closestto-the-Pin, Longest Drive and Straightest Drive winners. There will be a limit of one award per participant.





2022 Annual Meeting Featured Entertainer Tom Pesce

Tom Pesce is one of the country's most sought after corporate and motivational entertainers. His long client list includes companies such as Duracell, Asia Bank, Deloitte, Morgan Stanley, Nasdaq, Neuberger Berman, First Trust Portfolios, and more. Tom has toured the country as a headliner for Princess Cruises and regularly performs for some of the most prestigious resorts, theaters, and Fortune 500 companies in the world.

Known for combining his unique brand of fast-paced "high-octane" magic with his genuine ability to connect deeply with any audience, Tom has created a visual performance and speaking style that will leave your clients and guests talking about him for years to come.

Whether he's entertaining an audience on stage, dazzling guests at an intimate dinner event, or hosting a convention for thousands, Tom creates an experience that is totally unique and absolutely unforgettable.